Jeff Adler



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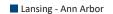
Lansing - Ann Arbor is the 45th largest multifamily market with 106,801 completed units and 16,810 units in development, **3,195** of which have already broken ground.

Advertised **rents** are at \$1,242, up 3.3% ▲ from the previous year placing Lansing - Ann Arbor at 30th overall in year-over-year rent growth.

Multifamily housing demand has been positive with 131 A units absorbed over the past twelve months. Absorption decreased by -401 ▼ units from the previous year's absorption gain of 532 ▲ units.

Employment in Lansing - Ann Arbor has grown by 1.1% ▲ over the past 12 months, while hourly wages have risen by 3.5% ▲ YoY to \$31.51 according to the Bureau of Labor Statistics.









Units Under Construction as % of Stock





