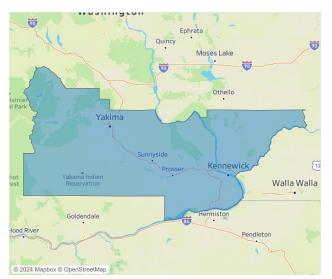


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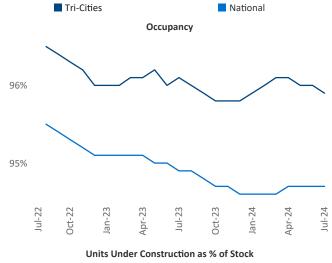


Tri-Cities is the **115th** largest multifamily market with **18,499** completed units and **3,852** units in development, **1,720** of which have already broken ground.

Advertised **rents** are at \$1,378, up 2.1% ▲ from the previous year placing Tri-Cities at 57th overall in year-over-year rent growth.

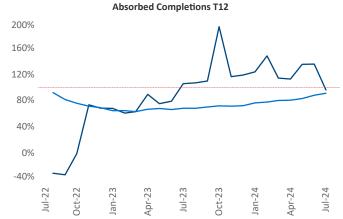
Multifamily housing **demand** has been positive with **418** ▲ net units absorbed over the past twelve months. This is down **-752** ▼ units from the previous year's gain of **1,170** ▲ absorbed units.

Employment in Tri-Cities has grown by **2.9%** ▲ over the past 12 months, while hourly wages have risen by **4.4%** ▲ YoY to **\$33.87** according to the *Bureau of Labor Statistics*.









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