National

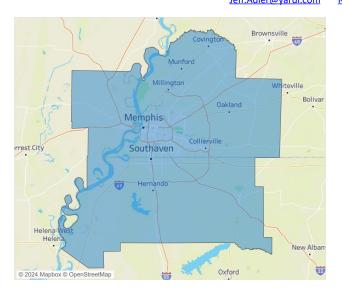


Memphis

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Memphis is the 47th largest multifamily market with 105,045 completed units and 19,879 units in development, 2,552 of which have already broken ground.

Advertised **rents** are at \$1,176, up 0.3% ▲ from the previous year placing Memphis at 85th overall in year-over-year rent growth.

Multifamily housing **demand** has been positive with **157** ▲ net units absorbed over the past twelve months. This is up **600** ▲ units from the previous year's loss of **-443** ▼ absorbed units.

Employment in Memphis has shrunk by -2.1% ▼ over the past 12 months, while hourly wages have risen by 1.0% ▲ YoY to \$29.00 according to the *Bureau of Labor Statistics*.

