Yardi Matrix

Contacts

Jeff Adler

Vice President

Razvan Cimpean SEO Engineer Jeff.Adler@yardi.com Razvan-I.Cimpean@yardi.com **Richmond - Tidewater** May 2024

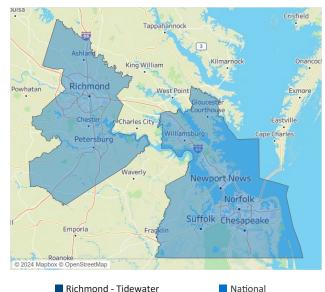
Richmond - Tidewater is the 19th largest multifamily market with 251,027 completed units and 57,932 units in development, **12,966** of which have already broken ground.

Advertised rents are at \$1,525, up 2.2% A from the previous year placing Richmond - Tidewater at 55th overall in year-over-year rent growth.

Multifamily housing demand has been positive with **4,958**▲ net units absorbed over the past twelve months. This is up **2,964** ▲ units from the previous year's gain of **1,994 absorbed units.**

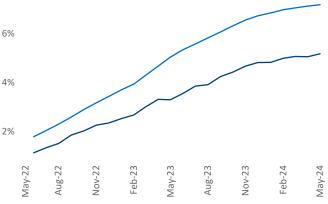
Employment in Richmond - Tidewater has grown by 1.9% A over the past 12 months, while hourly wages have risen by 3.6% A YoY to \$32.00 according to the Bureau of Labor Statistics.

Rent Growth YoY 14% 12% 10% 8% 6% 4% 2% 0% Aug-22 May-24 Nov-22 May-23 Aug-23 Nov-23 Feb-24 May-22 Feb-23 Absorbed Completions T12 120% 100% 80% 60% 40% 20% Aug-22 Nov-22 Feb-23 May-23 Aug-23 May-22 Nov-23 Feb-24 May-24









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