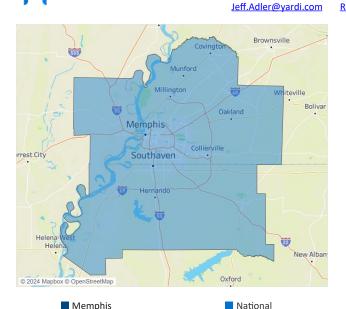


Contacts

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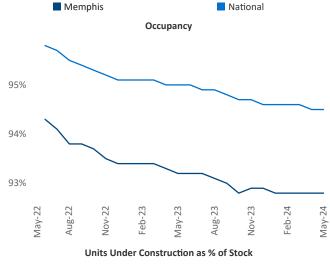


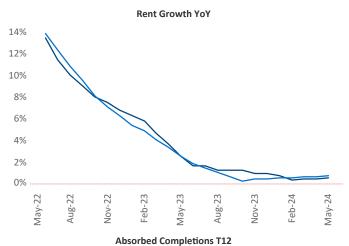
Memphis is the 47th largest multifamily market with 104,808 completed units and 20,149 units in development, 2,720 of which have already broken ground.

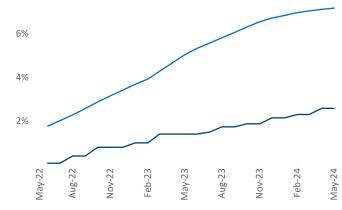
Advertised **rents** are at \$1,173, up 0.6% ▲ from the previous year placing Memphis at 84th overall in year-over-year rent growth.

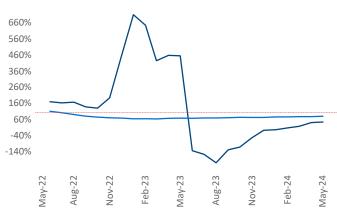
Multifamily housing **demand** has been positive with **589** ▲ net units absorbed over the past twelve months. This is down **-1,177** ▼ units from the previous year's gain of **1,766** ▲ absorbed units.

**Employment** in Memphis has shrunk by -1.3% ▼ over the past 12 months, while hourly wages have fallen by -0.6% ▼ YoY to \$29.03 according to the *Bureau of Labor Statistics*.









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