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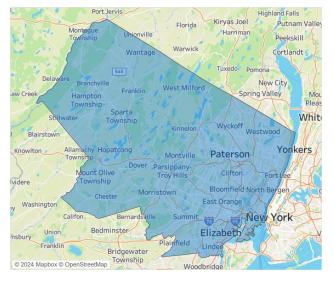
Northern New Jersey January 2024

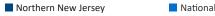
Northern New Jersey is the 16th largest multifamily market with 263,283 completed units and 136,489 units in development, 30,486 of which have already broken ground.

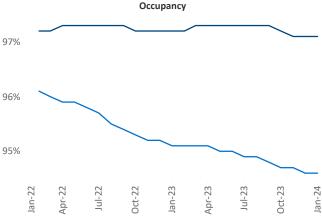
New lease asking **rents** are at \$2,479, up 3.8% ▲ from the previous year placing Northern New Jersey at 25th overall in year-over-year rent growth.

Multifamily housing demand has been positive with **8,697** ▲ net units absorbed over the past twelve months. This is down **-1,991** ▼ units from the previous year's gain of **10,688** ▲ absorbed units.

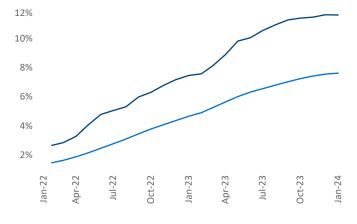
Employment in Northern New Jersey has grown by 2.3% ▲ over the past 12 months, while hourly wages have fallen by -0.1% ▼ YoY to \$37.05 according to the Bureau of Labor Statistics.

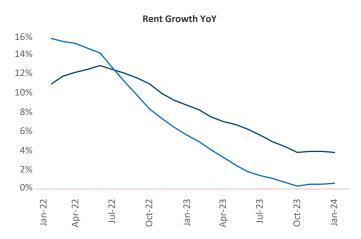




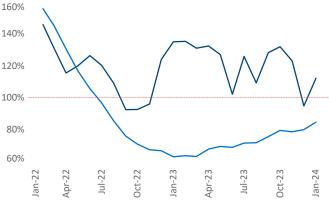


Units Under Construction as % of Stock









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