



MULTIFAMILY REPORT

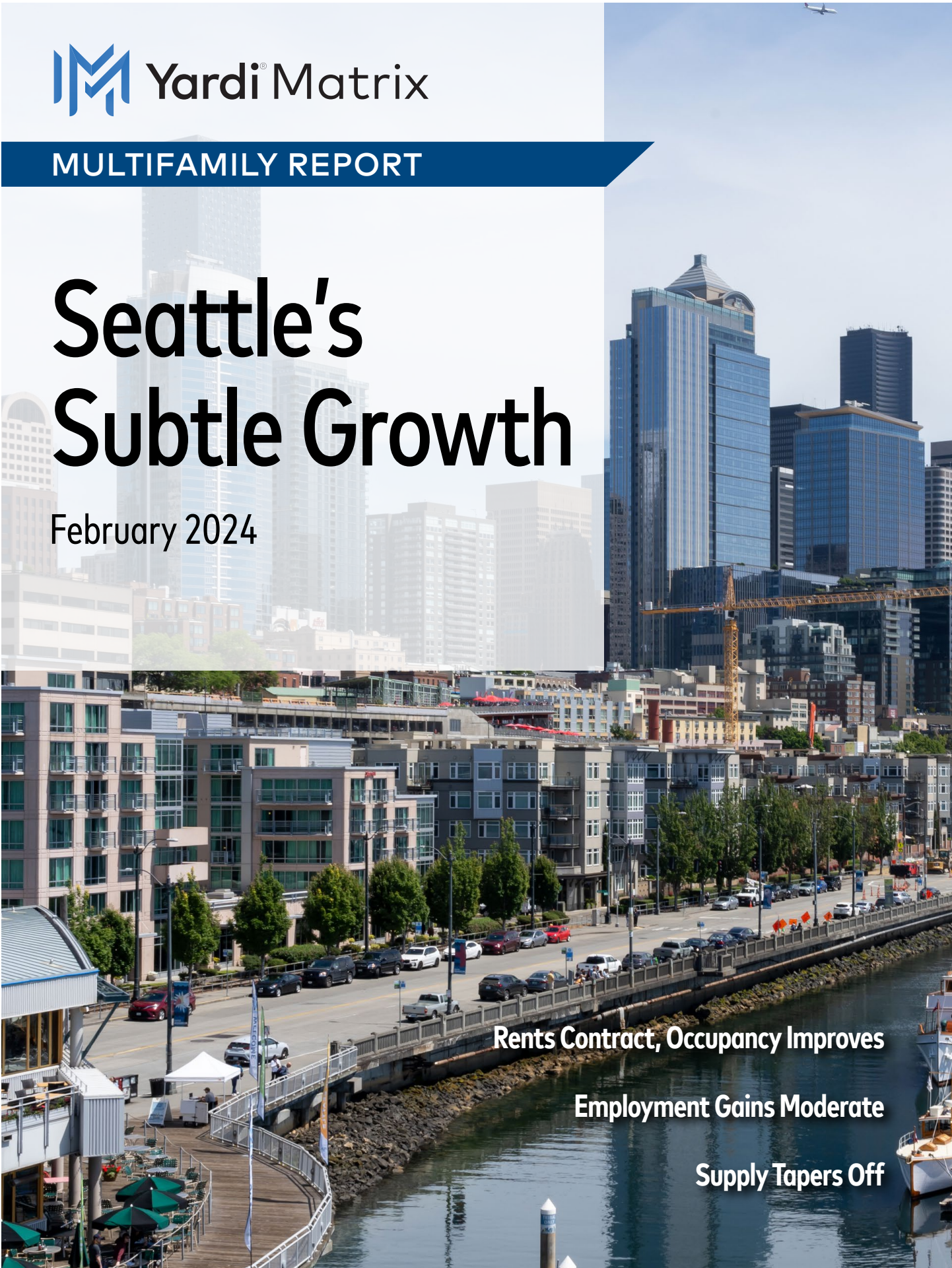
Seattle's Subtle Growth

February 2024

Rents Contract, Occupancy Improves

Employment Gains Moderate

Supply Tapers Off



SEATTLE MULTIFAMILY



Fundamentals Slow But Healthy

Seattle's multifamily fundamentals were still relatively healthy at the end of 2023, following a challenging year. Rents declined 0.4% on a trailing three-month basis through December, lagging the U.S. rate by 10 basis points. Demand remained steady, as reflected by the occupancy rate in stabilized properties, which rose 0.2% in the 12 months ending in November, to 95.3%.

In the 12 months ending in October, Seattle employment expanded 2.8%, or 42,500 jobs, outperforming the 2.3% U.S. figure. Meanwhile, the unemployment rate rose to 4.0% in November, according to preliminary data from the Bureau of Labor Statistics, reaching the highest level in more than two years. The rate was on par with the state yet behind the 3.7% U.S. figure. Education and health services and leisure and hospitality led gains, adding 23,200 jobs combined. However, two sectors contracted—information lost 5,400 jobs and construction shed 1,500 positions. Amid a challenging period for tech at large, Seattle's professional and business services sector gained 2,700 jobs.

Developers delivered 7,463 units in 2023, which was the lowest volume since 2013 (6,589 units). The construction pipeline comprised 30,904 units underway in the third quarter, but posted a decline in the number of new construction starts. Meanwhile, investors remained cautious, trading less than \$1 billion in 2023, marking the lowest annual volume of the past decade.

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Contacts

Jeff Adler

Vice President & General
Manager of Yardi Matrix
Jeff.Adler@Yardi.com
(303) 615-3676

Ron Brock, Jr.

Industry Principal, Matrix
JR.Brock@Yardi.com
(480) 663-1149 x2404

Doug Ressler

Media Contact
Doug.Ressler@Yardi.com
(480) 695-3365

Author

Anca Gagiuc

Senior Associate Editor

Recent Seattle Transactions

Uptown at Kirkland Urban



City: Kirkland, Wash.
Buyer: Weidner Investment
Services
Purchase Price: \$90 MM
Price per Unit: \$483,784

ReNew Water's Edge



City: Kent, Wash.
Buyer: FPA Multifamily
Purchase Price: \$80 MM
Price per Unit: \$262,408

Novi at Queen Anne



City: Seattle
Buyer: ColRich Multifamily
Purchase Price: \$60 MM
Price per Unit: \$360,855

Trellis



City: Federal Way, Wash.
Buyer: Prime Residential
Purchase Price: \$32 MM
Price per Unit: \$290,405