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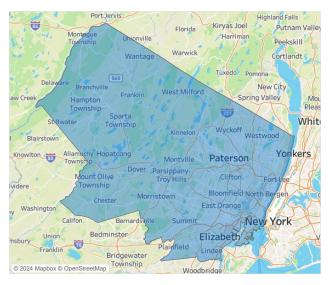
Northern New Jersey November 2023

Northern New Jersey is the **16th** largest multifamily market with **260,819** completed units and **138,215** units in development, **30,929** of which have already broken ground.

New lease asking **rents** are at \$2,472, up 3.6% ▲ from the previous year placing Northern New Jersey at 28th overall in year-over-year rent growth.

Multifamily housing **demand** has been positive with **8,948** ▲ net units absorbed over the past twelve months. This is down **-1,934** ▼ units from the previous year's gain of **10,882** ▲ absorbed units.

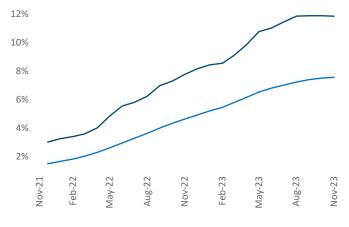
Employment in Northern New Jersey has grown by 2.0% ▲ over the past 12 months, while hourly wages have risen by 2.5% ▲ YoY to \$36.60 according to the *Bureau of Labor Statistics*.





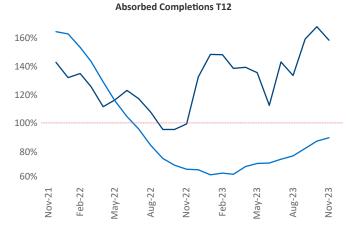


Units Under Construction as % of Stock



Rent Growth YoY

16%
14%
12%
10%
8%
6%
4%
27
Wov-23
Web-23
Wov-23
Web-23
Wov-23
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