Jeff Adler

Vice President

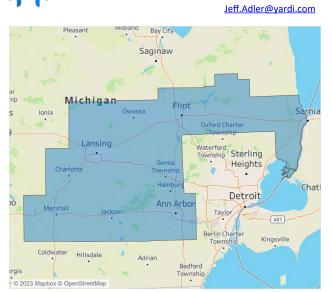
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Lansing - Ann Arbor October 2023



Lansing - Ann Arbor is the 45th largest multifamily market with 105,753 completed units and 15,921 units in development, 2,210 of which have already broken ground.

New lease asking **rents** are at \$1,203, up 1.8% ▲ from the previous year placing Lansing - Ann Arbor at 59th overall in year-over-year rent growth.

Multifamily housing demand has been positive with 750 A net units absorbed over the past twelve months. This is up **1,021** ▲ units from the previous year's loss of **-271** ▼ absorbed units.

Employment in Lansing - Ann Arbor has grown by 1.8% ▲ over the past 12 months, while hourly wages have risen by 2.3% ▲ YoY to \$30.29 according to the Bureau of Labor Statistics.

