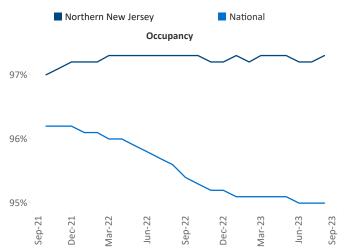


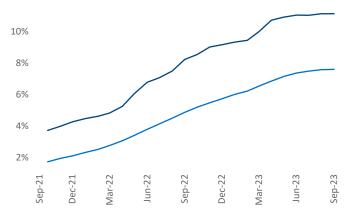
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Northern New Jersey September 2023

Northern New Jersey is the 16th largest multifamily market with 258,441 completed units and 141,058 units in development, 28,739 of which have already broken ground.

New lease asking **rents** are at **\$2,488**, up **4.9%** ▲ from the previous year placing Northern New Jersey at **17th** overall in year-over-year rent growth.

Multifamily housing **demand** has been positive with **10,108**▲ net units absorbed over the past twelve months. This is down -828 ▼ units from the previous year's gain of **10,936**▲ absorbed units.

Employment in Northern New Jersey has grown by **1.7%** ▲ over the past 12 months, while hourly wages have risen by **4.6%** ▲ YoY to **\$36.84** according to the *Bureau of Labor Statistics*.

