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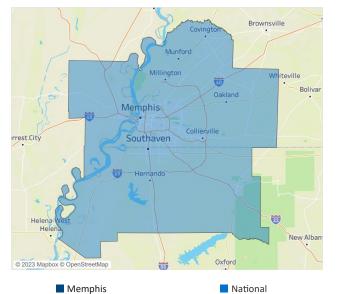
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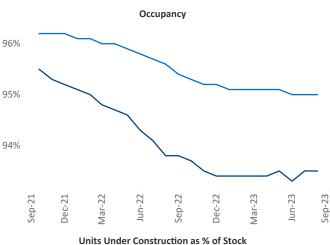
Memphis is the 47th largest multifamily market with 103,609 completed units and 20,695 units in development, 2,917 of which have already broken ground.

New lease asking **rents** are at **\$1,164**, up **1.0%** ★ from the previous year placing Memphis at **75th** overall in year-over-year rent growth.

Multifamily housing **demand** has been negative with -38 ▼ net units absorbed over the past twelve months. This is down -1,690 ▼ units from the previous year's gain of 1,652 ▲ absorbed units.

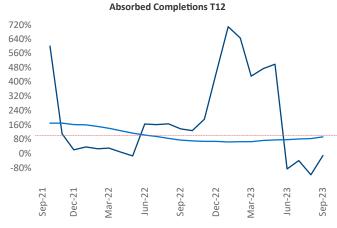
Employment in Memphis has grown by 0.3% ▲ over the past 12 months, while hourly wages have risen by 3.6% ▲ YoY to \$28.49 according to the *Bureau of Labor Statistics*.











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