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Contacts

Jeff Adler Vice President <u>Jeff.Adler@yardi.com</u> Razvan Cimpean SEO Engineer Razvan-I.Cimpean@yardi.com Wilmington
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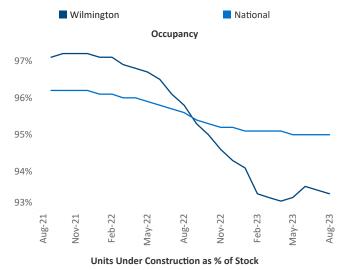


Wilmington is the 107th largest multifamily market with 23,520 completed units and 18,985 units in development, 3,518 of which have already broken ground.

New lease asking **rents** are at \$1,584, down -1.9% ▼ from the previous year placing Wilmington at 115th overall in year-over-year rent growth.

Multifamily housing **demand** has been negative with -871 ▼ net units absorbed over the past twelve months. This is down -2,007 ▼ units from the previous year's gain of 1,136 ▲ absorbed units.

Employment in Wilmington has grown by 1.1% ▲ over the past 12 months, while hourly wages have risen by 6.8% ▲ YoY to \$30.76 according to the *Bureau of Labor Statistics*.









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