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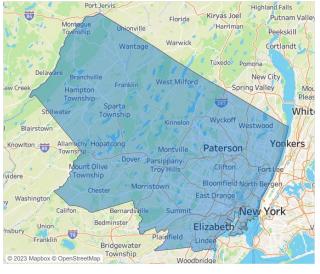
Northern New Jersey is the 16th largest multifamily market with 258,010 completed units and 140,852 units in development, 27,202 of which have already broken ground.

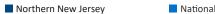
New lease asking **rents** are at \$2,468, up 4.9% ▲ from the previous year placing Northern New Jersey at 23rd overall in year-over-year rent growth.

Multifamily housing demand has been positive with **9,474** ▲ net units absorbed over the past twelve months. This is down -2,419 ▼ units from the previous year's gain of **11,893** ▲ absorbed units.

Employment in Northern New Jersey has grown by 1.7% ▲ over the past 12 months, while hourly wages have risen by 2.2% ▲ YoY to \$35.95 according to the Bureau of Labor Statistics.

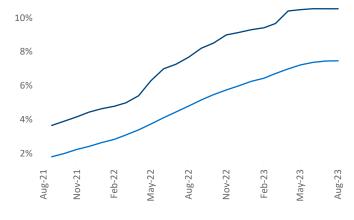
Rent Growth YoY



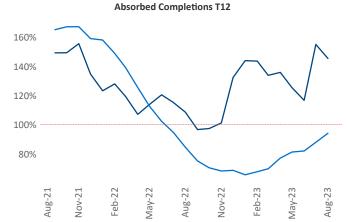




Units Under Construction as % of Stock



14% 12% 10% 8% 6% 2% Aug-22 Nov-22 Feb-23 May-23 Feb-



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