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National

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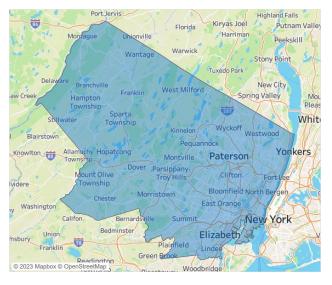
Northern New Jersey June 2023

Northern New Jersey is the 16th largest multifamily market with 256,833 completed units and 140,797 units in development, 27,899 of which have already broken ground.

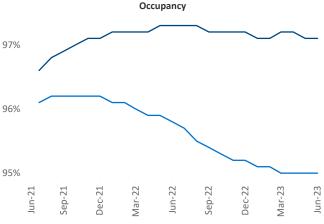
New lease asking **rents** are at \$2,455, up 6.2% ▲ from the previous year placing Northern New Jersey at 20th overall in year-over-year rent growth.

Multifamily housing demand has been positive with **10,353** ▲ net units absorbed over the past twelve months. This is down -2,162 ▼ units from the previous year's gain of **12,515** ▲ absorbed units.

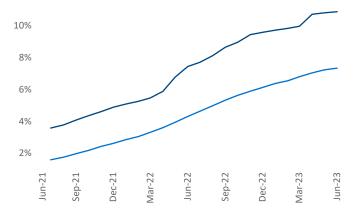
Employment in Northern New Jersey has grown by 2.0% ▲ over the past 12 months, while hourly wages have risen by 4.2% ▲ YoY to \$35.94 according to the Bureau of Labor Statistics.



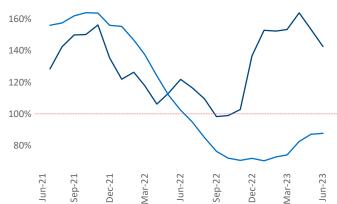




Units Under Construction as % of Stock



Rent Growth YoY 16% 14% 12% 10% 8% 6% 4% 2% Jun-23 Jun-22 Sep-22 Jun-21 Sep-21 **Absorbed Completions T12**



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