

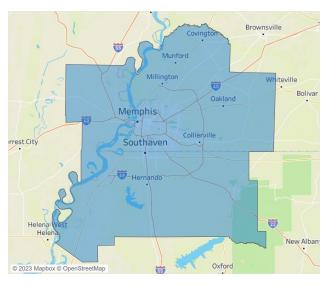
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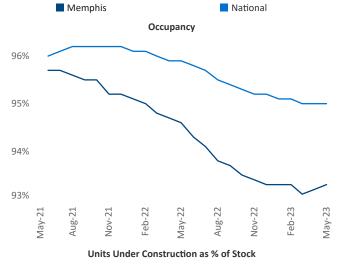


Memphis is the 47th largest multifamily market with 103,142 completed units and 20,864 units in development, 4,212 of which have already broken ground.

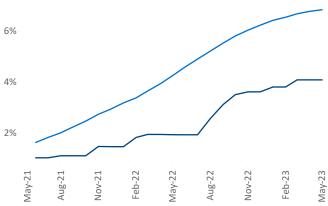
New lease asking **rents** are at \$1,159, up 2.0% ▲ from the previous year placing Memphis at 85th overall in year-over-year rent growth.

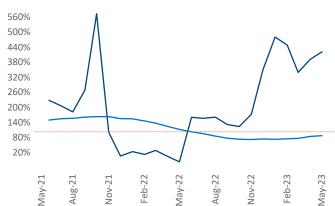
Multifamily housing **demand** has been positive with **2,219** ▲ net units absorbed over the past twelve months. This is up **2,405** ▲ units from the previous year's loss of **-186** ▼ absorbed units.

Employment in Memphis has grown by 0.2% ▲ over the past 12 months, while hourly wages have risen by 5.8% ▲ YoY to \$29.22 according to the *Bureau of Labor Statistics*.









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