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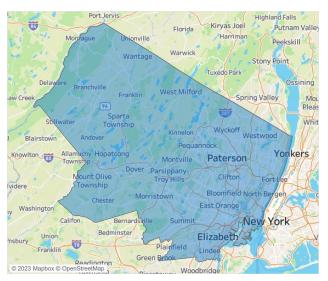
Northern New Jersey March 2023

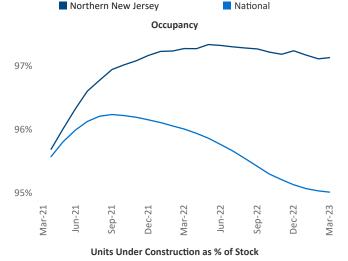
Northern New Jersey is the **16th** largest multifamily market with **254,177** completed units and **147,296** units in development, **24,092** of which have already broken ground.

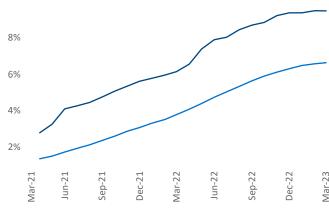
New lease asking **rents** are at **\$2,410**, up **8%** ▲ from the previous year placing Northern New Jersey at **15th** overall in year-over-year rent growth.

Multifamily housing **demand** has been positive with **10,593** ▲ net units absorbed over the past twelve months. This is down **-2,758** ▼ units from the previous year's gain of **13,351** ▲ absorbed units.

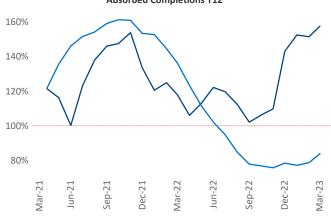
Employment in Northern New Jersey has grown by **1.8%** ▲ over the past 12 months, while hourly wages have risen by **7.6%** ▲ YoY to **\$36.59** according to the *Bureau of Labor Statistics*.











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