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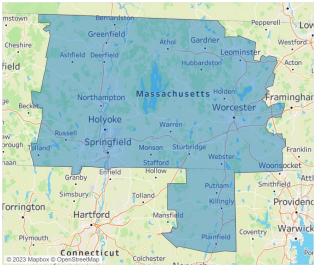
Worcester - Springfield is the 75th largest multifamily market with 48,772 completed units and 10,481 units in development, 812 of which have already broken ground.

New lease asking **rents** are at \$1,732, up 7.5% ▲ from the previous year placing Worcester - Springfield at 40th overall in year-over-year rent growth.

Multifamily housing demand has been negative with -22 ▼ net units absorbed over the past twelve months. This is down -572 ▼ units from the previous year's gain of 550 ▲ absorbed units.

Employment in Worcester - Springfield has grown by 2.7% ▲ over the past 12 months, while hourly wages have risen by 2.2% ▲ YoY to \$31.72 according to the Bureau of Labor Statistics.

Rent Growth YoY

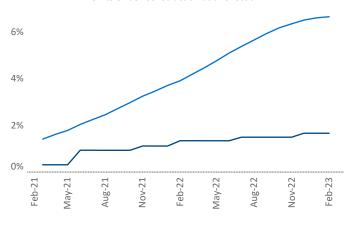




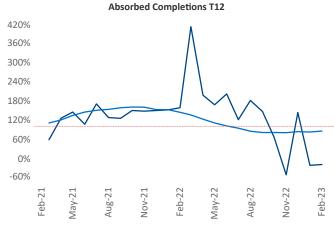




Units Under Construction as % of Stock



16% 14% 12% 10% 8% 6% 4% 2% Feb-22 Aug-21 Feb-23 Feb-21 May-21



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