

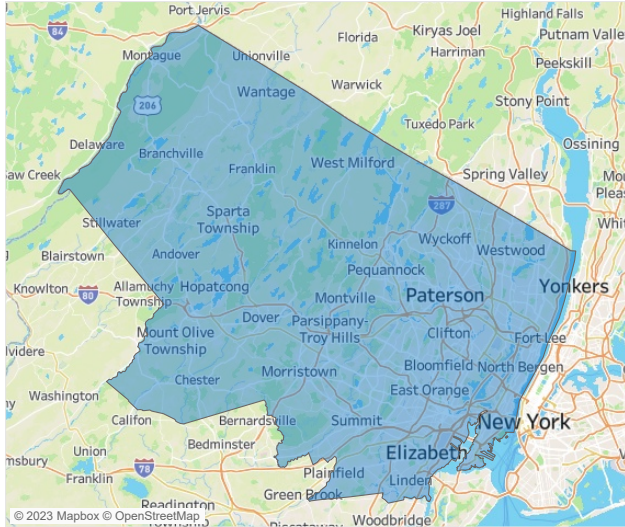


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Northern New Jersey  
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**Northern New Jersey** is the **16th** largest multifamily market with **253,610** completed units and **144,420** units in development, **22,988** of which have already broken ground.

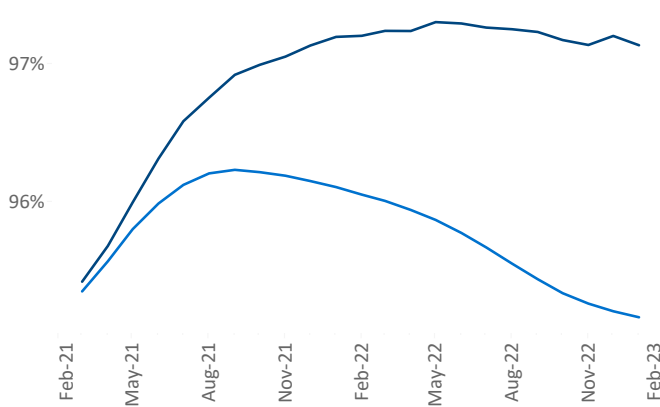
New lease asking **rents** are at **\$2,383**, up **8%** ▲ from the previous year placing Northern New Jersey at **29th** overall in year-over-year rent growth.

Multifamily housing **demand** has been positive with **11,921** ▲ net units absorbed over the past twelve months. This is down **-1,603** ▼ units from the previous year's gain of **13,524** ▲ absorbed units.

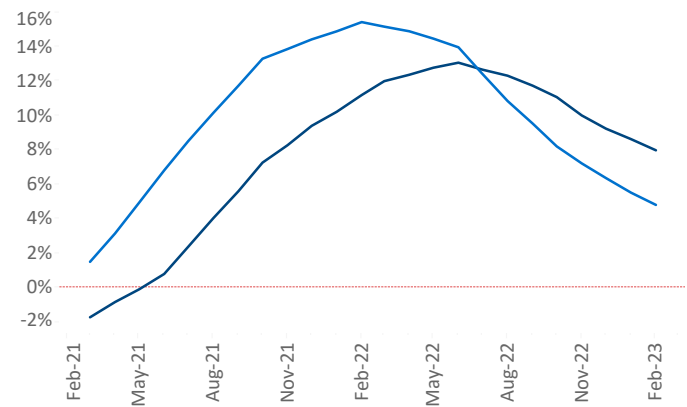
**Employment** in Northern New Jersey has grown by **2.4%** ▲ over the past 12 months, while hourly wages have risen by **6.6%** ▲ YoY to **\$36.20** according to the *Bureau of Labor Statistics*.

■ Northern New Jersey    ■ National

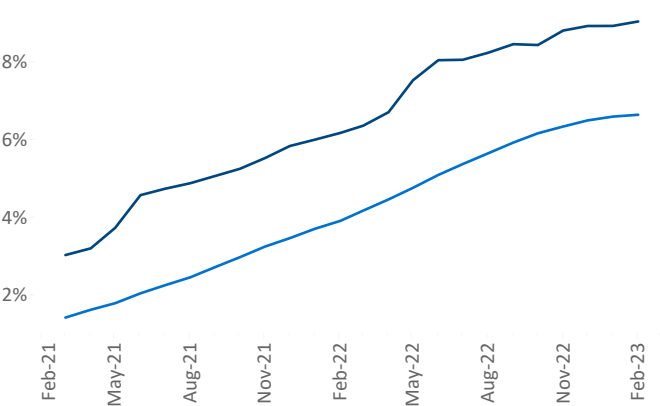
Occupancy



Rent Growth YoY



Units Under Construction as % of Stock



Absorbed Completions T12

