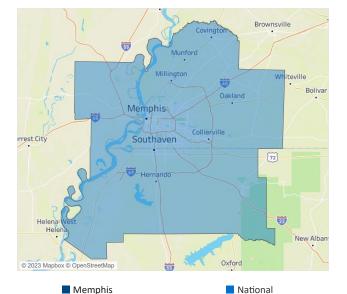


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Contacts

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Memphis is the 47th largest multifamily market with102,841 completed units and 20,471 units in development,4,451 of which have already broken ground.

New lease asking **rents** are at **\$1,151**, up **5.5%** ▲ from the previous year placing Memphis at **74th** overall in year-over-year rent growth.

Multifamily housing **demand** has been positive with 2,025 ▲ net units absorbed over the past twelve months. This is up 1,887 ▲ units from the previous year's gain of 138 ▲ absorbed units.

Employment in Memphis has grown by **2.2%** • over the past 12 months, while hourly wages have risen by **7.8%** • YoY to **\$29.65** according to the *Bureau of Labor Statistics*.

