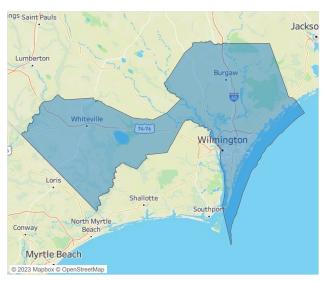


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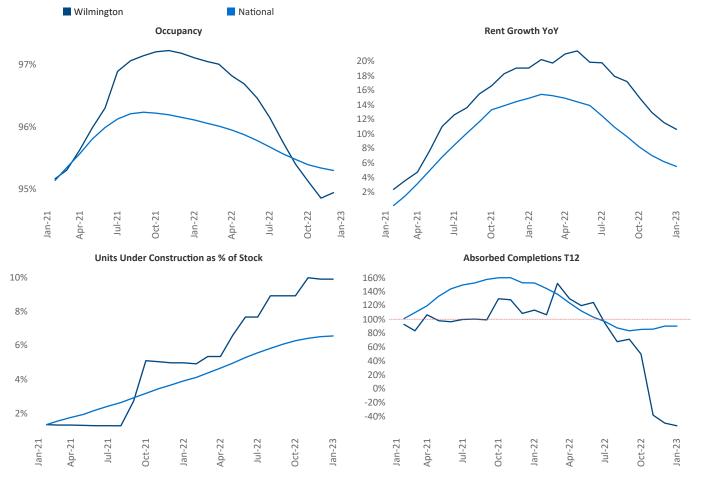


Wilmington is the 109th largest multifamily market with 23,186 completed units and 19,416 units in development, 2,291 of which have already broken ground.

New lease asking **rents** are at \$1,583, up 10.6% ▲ from the previous year placing Wilmington at 7th overall in year-over-year rent growth.

Multifamily housing **demand** has been negative with -585 ▼ net units absorbed over the past twelve months. This is down -2,615 ▼ units from the previous year's gain of 2,030 ▲ absorbed units.

Employment in Wilmington has grown by **4.6%** ▲ over the past 12 months, while hourly wages have risen by **5.3%** ▲ YoY to **\$29.50** according to the *Bureau of Labor Statistics*.



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