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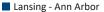
Lansing - Ann Arbor is the **44th** largest multifamily market with **114,001** completed units and **14,673** units in development, **2,594** of which have already broken ground.

New lease asking **rents** are at \$1,240, up 8.4% ▲ from the previous year placing Lansing - Ann Arbor at **77th** overall in year-over-year rent growth.

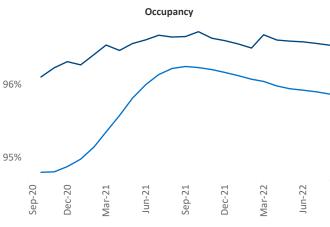
Multifamily housing **demand** has been negative with -441 ▼ net units absorbed over the past twelve months. This is down -2,769 ▼ units from the previous year's gain of 2,328 ▲ absorbed units.

Employment in Lansing - Ann Arbor has grown by 2.7% ▲ over the past 12 months, while hourly wages have risen by 3.2% ▲ YoY to \$27.45 according to the *Bureau of Labor Statistics*.





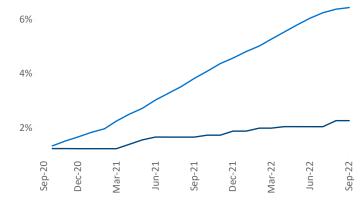




Units Under Construction as % of Stock







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