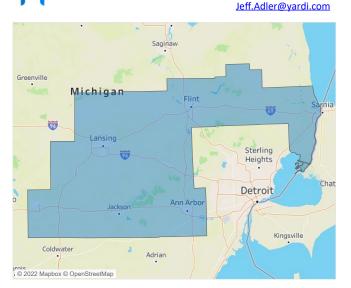


Contacts

Jeff Adler

Vice President

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Lansing - Ann Arbor is the **44th** largest multifamily market with **113,456** completed units and **14,099** units in development, **2,591** of which have already broken ground.

New lease asking **rents** are at \$1,216, up 9.8% ▲ from the previous year placing Lansing - Ann Arbor at 89th overall in year-over-year rent growth.

Multifamily housing **demand** has been positive with **436** ▲ net units absorbed over the past twelve months. This is down **-1,625** ▼ units from the previous year's gain of **2,061** ▲ absorbed units.

Employment in Lansing - Ann Arbor has grown by 3.0% ▲ over the past 12 months, while hourly wages have risen by 3.6% ▲ YoY to \$27.45 according to the *Bureau of Labor Statistics*.

Occupancy

Occupancy

Per-20

National

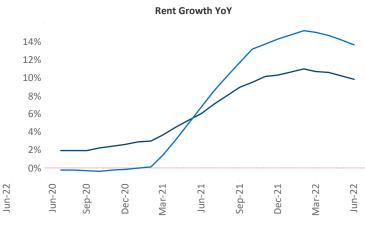
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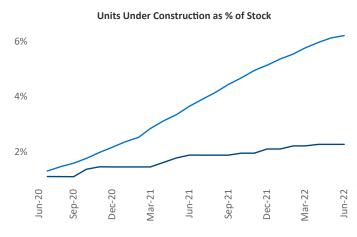
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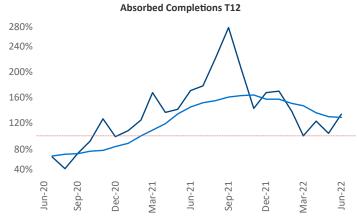
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