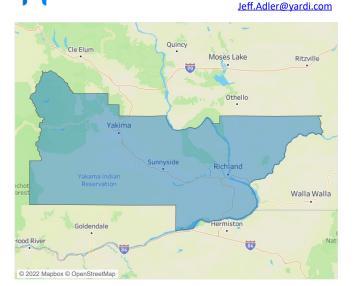


Contacts

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Vice President

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April 2022

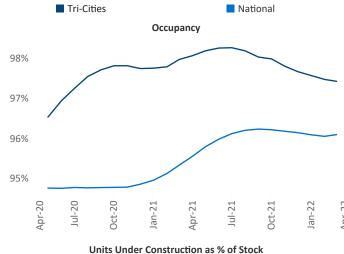


Tri-Cities is the **115th** largest multifamily market with **16,113** completed units and **3,106** units in development, **1,537** of which have already broken ground.

New lease asking **rents** are at \$1,250, up 16.1% ▲ from the previous year placing Tri-Cities at 32nd overall in year-over-year rent growth.

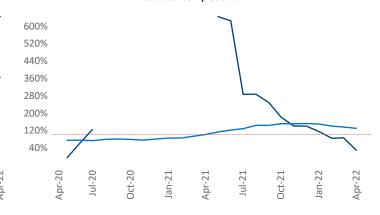
Multifamily housing **demand** has been rising with **122** ▲ net units absorbed over the past twelve months. This is down **-404** ▼ units from the previous year's gain of **526** ▲ absorbed units.

Employment in Tri-Cities has grown by **4.6%** ▲ over the past 12 months, while hourly wages have risen by **3.4%** ▲ YoY to **\$29.72** according to the *Bureau of Labor Statistics*.





Apr-20 Oct-20 Jul-21 Jul-21 Jul-22 Oct-21 Jul-22 Jul-22 Oct-21 Oc



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