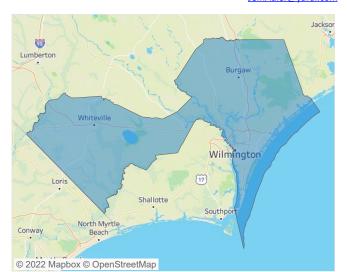


Contacts

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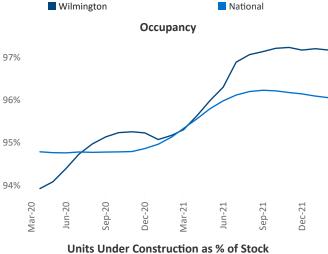


Wilmington is the 110th largest multifamily market with 23,064 completed units and 17,198 units in development, 2,077 of which have already broken ground.

New lease asking **rents** are at \$1,498, up 18.6% ▲ from the previous year placing Wilmington at 17th overall in year-over-year rent growth.

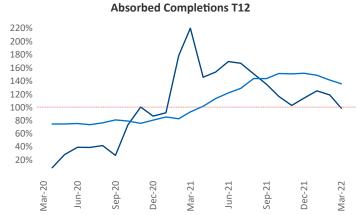
Multifamily housing **demand** has been rising with **1,825** ▲ net units absorbed over the past twelve months. This is up **320** ▲ units from the previous year's gain of **1,505** ▲ absorbed units.

Employment in Wilmington has grown by 4.3% ▲ over the past 12 months, while hourly wages have risen by 10.9% ▲ YoY to \$27.72 according to the *Bureau of Labor Statistics*.









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