YARDI Matrix

Yardi* Matrix, an industry-leading multifamily market intelligence source for over 15 years, in cooperation with leading self storage investors and developers, is **now available for self storage**! Yardi Matrix is an indispensable tool for anyone looking to build or acquire self storage properties in the nation's top 100 markets. It saves you time and provides the transparency professionals in the self storage sector have been asking for.



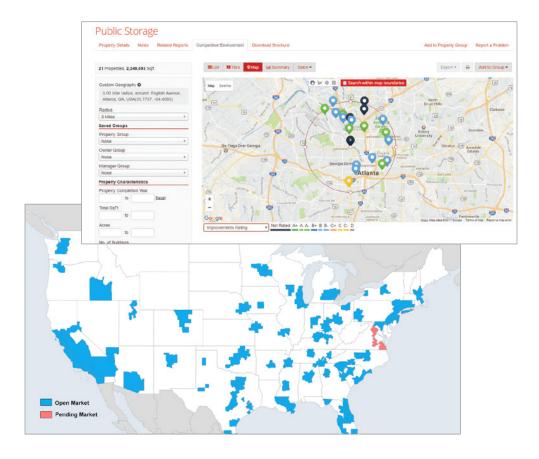
Key Features

- > True Ownership and Contact Info: pierces the LLC every time, so you can directly contact owners and managers, understand their portfolios, and determine who are the market players
- > Property Ratings: we separate location from improvement ratings so you can find the right "needle in the haystack"
- > In-place Loans, Maturity Dates, Lender and Originator: we provide all first lien positions from all sources, who wrote it, when it's due, and under what terms
- > Sales Comps: buyer, seller, date, purchase price updated continuously
- > Rent Comps: climate-controlled vs. non, all popular unit sizes, internet vs. walk-up rates updated monthly
- New Supply Pipeline: continuously updated, all markets coverage, including three stages: under construction, planned and prospective, with permit and expected completion dates
- > Reporting: trend reports on sales, rents, completions, as well as portfolios of top owners, managers, buyers and sellers

MATRIX-STORAGE-2PG-8.5x11 03/27/2017

Market Coverage

- > 99 markets
- > 20,000+ facilities
- > 25,000+ sq. ft. per property
- > 1.2B sq. ft. total in our coverage universe



Contact:

Bret Zinn, Senior Account Executive

Yardi[®] Matrix Bret.Zinn@Yardi.com 480-663-1149 Ext. 2526

Yardi Systems, Inc. 430 S. Fairview Avenue Santa Barbara, CA 93117 | Sales: 1-800-866-1144

© 2017 Yardi Systems, Inc. All rights reserved. All other trademarks are the property of their respective owners.



